



Dear Friends and Colleagues,

A is for Apple.

B is for Boy. Or is it Benny?

Have you ever wondered what's the right name to use to make sure that the person you're talking to understands what you are spelling? I was on the phone with a customer service representative of an on-line shopping company the other day and was spelling out an obscure e-mail address. G as in good, R as in Robert, O as in ..... (long pause.... I thought of O as in obvious, obnoxious, or oblivion. I got it....) O as in One. Well, that was the wrong hint. GRO1.

Anyway, after we got it all straight I decided to see if there was an official list of descriptives. And sure enough, there is an Official NATO Phonetic Alphabet:

#### **Letter and Phonetic**

<b>A</b>	Alpha	<b>N</b>	November
<b>B</b>	Bravo	<b>O</b>	Oscar
<b>C</b>	Charlie	<b>P</b>	Papa
<b>D</b>	Delta	<b>Q</b>	Quebec
<b>E</b>	Echo	<b>R</b>	Romeo
<b>F</b>	Foxtrot	<b>S</b>	Sierra
<b>G</b>	Golf	<b>T</b>	Tango
<b>H</b>	Hotel	<b>U</b>	Uniform
<b>I</b>	India	<b>V</b>	Victor
<b>J</b>	Juliet	<b>W</b>	Whiskey
<b>K</b>	Kilo	<b>X</b>	X-ray
<b>L</b>	Lima	<b>Y</b>	Yankee
<b>M</b>	Mike	<b>Z</b>	Zulu

So, I should have said O - Oscar.

Here's wishing you that you will always be understood.

Let me know if you have any topics that you'd like covered or questions that you would like answered in subsequent newsletters.

Please let me know if you'd rather not receive e-mails from me or, if you received multiple copies, which e-mail address to delete.

Charlie Kleiman  
D Delta, C Charlie, S Sierra, I India

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